

IFLR1000

The Guide to the World's  
Leading Financial Law Firms

Coming soon: Ranking Analysis

IFLR1000 is developing a new service in partnership **with leading lawyers and business development professionals, from global law firms and leading in-house counsel**, to help analyse law firm rankings.

## Who would benefit from using IFLR1000's Ranking Analysis?

- **In-house counsel:** Review and compare law firms' expertise, to help you to choose the right legal counsel anywhere in the world
- **Leading lawyers, business developers and marketers:** Use Ranking Analysis to:
  - compare your firm's rankings against competitors
  - track the performance of your teams
  - showcase your firm's expertise in a *Request For Proposal (RFP)*

## 1. Easy-to-use 'Build report' functionality

- **Choose your report type** to define how you want to compare firms
- **Enter the firm names** you want to benchmark
- **Tailor your report** by selecting practice areas, jurisdiction(s) and year

*IFLR1000's Ranking Analysis covers:*

- **Global and local** law firms
- Over **120 jurisdictions**
- Firms' performance **over the last 9 years**

- All reports can be **saved in portfolios and re-used for further analysis**
- Export results to **PDF, Excel and print**

## 2. Track saved analysis in 'Saved reports'

## 1. 'Build report' functionality

The screenshot displays the IFLR1000 web application interface, divided into two main sections: 'Build report' and 'Saved reports'.

**Build report functionality (left):**

- Select report type (y axis):** A dropdown menu set to 'Rankings by tier'.
- Choose which firms to compare:** A list of firms including 'Allen & Overy, Ashurst, Clifford Chance, Freshfields'.
- Choose which rankings to compare (x axis):** Radio buttons for 'By practice area' (selected), 'By jurisdiction', and 'By year'.
- Choose Practice Areas:** A list of practice areas with checkboxes:
  - Banking and finance
  - Capital markets
  - Competition
  - Financial and corporate
  - Financial services regulatory
  - Investment funds
  - M&A
  - Restructuring and insolvency

**Saved reports (right):**

- Allen & Overy Demo Summary Report:** A bar chart showing 'Ranking Analysis by Practice Area' for 'United Kingdom, 2014'. The y-axis represents tiers (Tier 1 to Tier 4), and the x-axis lists practice areas: 'Bank lending - Sponsor side', 'Capital markets - Derivatives', 'Financial services regulatory - Contentious', 'M&A - M&A', and 'M&A - Private equity'. The chart shows a single purple bar for 'Allen & Overy' in each tier.
- Ranking Analysis by Practice Area (United Kingdom, 2014):** A grouped bar chart showing the same data as the summary report, but with multiple bars for each tier, representing different firms or reports.

- **Tailored reports** can be developed and easily exported to showcase a firm's performance and added to an RFP
- Reports can be customised and enhanced with additional data available on [IFLR1000.com](http://IFLR1000.com) such as:
  - (1) Firm profiles
  - (2) IFLR1000 Reviews and
  - (3) Leading lawyers, covering key activities in the last 12 months

**Allen & Overy UK**

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Web: [Visit website](http://Visit website)

**1000**  
2014  
Top Tier Firm

**Key Contacts:**  
Managing Partner: Wim Dejonghe  
Senior Partner: David Morley

**Quick facts:**  
Number of partners: 512  
Number of lawyers: 2770  
Languages: Arabic, Chinese, Dutch, English, French, German, Hungarian, Italian, Japanese, Polish, Russian, Spanish, Thai

**Firm Overview**

Allen & Overy has led the market throughout its 80-year history, continuing to bring new and original ways of thinking to the most complex legal challenges clients face. Allen & Overy serves businesses, financial institutions, and governments where there is a need for decisive legal advice on complex transactions. Allen & Overy is one of the few legal practices that can truly claim to have an integrated international law, local law and US law capability. So far this year Allen & Overy has acted on the largest ever IPO in South-East Asia, the largest ever offshore financing and closed one of the largest restructurings ever. Combined with having one of the most effective and largest international networks of any law firm - now with 42 offices in 29 countries - this allows them to deliver pioneering results on a global scale.

**Practice Areas**

**Banking and finance - 2014**  
In the banking practice the firm has a host of talented partners but leading the team are Stephen Kensell, co-head of the global banking practice, Trevor Borthwick, global head of general lending and Tim Polglase, who heads up the leveraged finance team. Other partners worthy of note include Sanjeev Dhuna, Michael Duncan, Robin Harvey and George Link. In 2012, former leading light David Murray announced his retirement. When asked what impressed him about Borthwick, one client says: "He's a very impressive man, his knowledge, his negotiation style, the way he handles his client relationships, these are all strengths."

Though best known for its lender side practice, the firm has made a concerted effort in the past few years to develop its borrower side offering and market statistics and recent transactional examples show the success of this policy. Another feature of the firm's recent strategy has been to synchronise the team with its debt capital markets and specifically, its high-yield offering led by Kevin Muzilla. This move is in line with a market trend where combination bank/bond products are becoming a more accepted part of the funding model in Europe. The strategy is proving successful and after a few years of finding its feet the combined offering is gaining traction. "Allen & Overy are always excellent on the banking side," says one client, "but they are starting to build a good team and presence in high yield too."

**Capital markets - 2014**  
For capital markets matters, again the firm has strength across the board but it is best known for debt, derivatives and structured products. One client who had used the firm for a bond deal describes the team as: "an absolutely top ranking firm. Have recommended them to many and they actually have a lot of our Scandinavian business now."

joined most often are Jonathan Mellor, Jonathan Melton, and Roger Wedderburn-Day for debt matters, David Benton and Edward Murray for Angela Clist, Christian Lambie and Salim Inance and securitisation.

Transactional highlights include acting for Saudi Electricity Company on a \$2 billion bond and two firsts in the form of JSC VTB Capital issuance (the first by a Russian bank) and a first grade bond issuance (the first by a Turkish firm) advised the lead managers. On the borrower side, Allen & Overy has acted for Wickenden and Adam Wells from Herbert Smith Freehills on its IPO. The firm also assisted Direct Line on a proposed equity capital offering to ISDA. The firm is at the forefront of new developments in the derivatives space as a result of its membership of the International Derivatives Association and the Futures and Options Association. In addition, the firm is the only law firm to be used outside the US, in respect of the Directiva regime (PD2), the firm has acted on the packaged retail investment products (PRI). "A&O are our go to firm in equity derivatives in this area," says one client and another in the space we operate in, Damien Carrol.

**Regulatory - 2014**  
In the regulatory team, Bob Penn is recommended for his expertise in the area. Like its cotemporarys, the firm is also active in international regulatory strategies, investigating the structuring of new legislation and infrastructure projects to a particular strength advising on infrastructure projects.

**Structured products - 2014**  
In the structured products team, Matthew Huggett and Nicola Mott are highlighted specifically by clients in the department, which has focused recent work on structured products.

**Acquisitions - 2014**  
In the acquisitions team, head of London corporate Richard Borthwick and head of corporate finance Andrew Ballheimer are highlighted specifically by clients. Other partners who are highlighted include George Knighton and Gordon Milne are key players in the team. Susan Howard and Jeremy Parr act for clients in the largest matters handled by the team include the acquisition of the packaging division of Sella and Hong Kong Exchanges and Clearing and the acquisition of metal exchange LME.

Allen & Overy worked with David Broadley says: "He is a very impressive man, his knowledge, his negotiation style, the way he handles his client relationships, these are all strengths. Clearly he's got the raw skills to be a top lawyer, but what makes him stand out is his ability to mediate and negotiate. He is a pretty diplomatic and personable guy and he has a good sense of what's viable to a counterparty. He is a commercial guy who has a good sense of what's viable to a counterparty."

**Banking and insolvency - 2014**  
In the banking and insolvency practice, the team is led by Ian Field, Earl Griffin and Stewart. Clifford Chance is arguably the only other firm with a similar manpower in this area and clients recognise this. "What differentiates them from their competitors is the

**IFLR's Ranking Analysis**

**Leading Lawyers**

Conrad Andersen Practice area: Banking and finance, Project Finance, Mergers and acquisitions, Restructuring, Bank Administration Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom	Parya Badie Practice area: Derivatives, Banking, Bank Administration Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom
Andrew Ballheimer Practice area: Mergers and acquisitions, Restructuring, Bank Administration Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom	David Benton Practice area: Derivatives, Banking, Bank Administration Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom
Trevor Borthwick Practice area: Banking and finance, Restructuring, Bank Administration Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom	David Broadley Practice area: Equity capital markets, Mergers and acquisitions, Restructuring, Bank Administration Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom
Richard Browne Practice area: Mergers and acquisitions, Restructuring, Bank Administration Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom	Calum Burnett Practice area: Regulatory, Bank Administration Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom

**IFLR1000's Ranking Analysis**

**Ranking Analysis by Practice Area**  
United Kingdom, 2014

**Ranking Analysis by Jurisdiction**  
Mergers and Acquisitions, 2014

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Reason for contact

Editorial  
 Advertising  
 Request subscription for Ranking Analysis Tool

Name \*

Job title \*

Company \*

Telephone number \*

Email address \*

Please enter jurisdiction for which your query relates

Message



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