

IFLR1000

The Guide to the World's  
Leading Financial Law Firms

Coming soon: Ranking Analysis

IFLR1000 is developing a new service in partnership **with leading lawyers and business development professionals, from global law firms and leading in-house counsel**, to help analyse law firm rankings.

## Who would benefit from using IFLR1000's Ranking Analysis?

- **In-house counsel:** Review and compare law firms' expertise, to help you to choose the right legal counsel anywhere in the world
- **Leading lawyers, business developers and marketers:** Use Ranking Analysis to:
  - compare your firm's rankings against competitors
  - track the performance of your teams
  - showcase your firm's expertise in a *Request For Proposal (RFP)*

## 1. Easy-to-use 'Build report' functionality

- **Choose your report type** to define how you want to compare firms
- **Enter the firm names** you want to benchmark
- **Tailor your report** by selecting practice areas, jurisdiction(s) and year

*IFLR1000's Ranking Analysis covers:*

- **Global and local** law firms
- Over **120 jurisdictions**
- Firms' performance **over the last 9 years**

- All reports can be **saved in portfolios and re-used for further analysis**
- Export results to **PDF, Excel and print**

## 2. Track saved analysis in 'Saved reports'

## 1. 'Build report' functionality

The screenshot displays the IFLR1000 web application interface, divided into two main sections: 'Build report' and 'Saved reports'.

**Build report functionality (left):**

- Navigation:** Profile, News & Analysis, Countries, IFLR1000 Review, Firm Rankings, Lawyers, Ranking Analysis, Awards.
- Build report / Saved reports:** Includes 'Save', 'Edit', and 'Delete' buttons.
- 1. Select report type (y axis):** A dropdown menu set to 'Rankings by tier'.
- 2. Choose which firms to compare:** A list of firms including Allen & Overy, Ashurst, Clifford Chance, and Freshfields.
- 3. Choose which rankings to compare (x axis):** Radio buttons for 'By practice area' (selected), 'By jurisdiction', and 'By year'.
- Choose Practice Areas:** A list of practice areas with checkboxes:
  - Banking and finance
  - Capital markets
  - Competition
  - Financial and corporate
  - Financial services regulatory
  - Investment funds
  - M&A
  - Restructuring and insolvency

**Saved reports (right):**

- Navigation:** Profile, News & Analysis, Countries, IFLR1000 Review, Firm Rankings, Lawyers, Ranking Analysis, Awards.
- Build report / Saved reports:** Includes 'Save', 'Edit', and 'Delete' buttons.
- Filters:** Sponsor side x, Derivatives x, Contentious x, M&A x, Private equity x, Clear all x.
- Ranking Analysis by Practice Area:** United Kingdom, 2014. A bar chart showing rankings for Allen & Overy across five practice areas: Bank lending - Sponsor side, Capital markets - Derivatives, Financial services regulatory - Contentious, M&A - M&A, and M&A - Private equity. The chart shows Tier 1 for M&A - M&A and Tier 2 for Bank lending - Sponsor side.

- **Tailored reports** can be developed and easily exported to showcase a firm's performance and added to an RFP
- Reports can be customised and enhanced with additional data available on [IFLR1000.com](http://IFLR1000.com) such as:
  - (1) Firm profiles
  - (2) IFLR1000 Reviews and
  - (3) Leading lawyers, covering key activities in the last 12 months

**Allen & Overy UK**

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**1000 2014 Top Tier Firm**

**Key Contacts:** Managing Partner: Wim Dejonghe, Senior Partner: David Morley

**Quick facts:** Number of partners: 512, Number of lawyers: 2770, Languages: Arabic, Chinese, Dutch, English, French, German, Hungarian, Italian, Japanese, Polish, Russian, Spanish, Thai

**Firm Overview**

Allen & Overy has led the market throughout its 80-year history, continuing to bring new and original ways of thinking to the most complex legal challenges clients face. Allen & Overy serves businesses, financial institutions, and governments where there is a need for decisive legal advice on complex transactions. Allen & Overy is one of the few legal practices that can truly claim to have an integrated international law, local law and US law capability. So far this year Allen & Overy has acted on the largest ever IPO in South-East Asia, the largest ever offshore financing and closed one of the largest restructurings ever. Combined with having one of the most effective and largest international networks of any law firm - now with 42 offices in 29 countries - this allows them to deliver pioneering results on a global scale.

**Practice Areas**

**Banking and finance - 2014**  
 In the banking practice the firm has a host of talented partners but leading the team are Stephen Kensell, co-head of the global banking practice, Trevor Borthwick, global head of general lending and Tim Polglase, who heads up the leveraged finance team. Other partners worthy of note include Sanjeev Dhuna, Michael Duncan, Robin Harvey and George Link. In 2012, former leading light David Murray announced his retirement. When asked what impressed him about Borthwick, one client says: "He's a very impressive man, his knowledge, his negotiation style, the way he handles his client relationships, these are all strengths."

Though best known for its lender side practice, the firm has made a concerted effort in the past few years to develop its borrower side offering and market statistics and recent transactional examples show the success of this policy. Another feature of the firm's recent strategy has been to synchronise the team with its debt capital markets and specifically, its high-yield offering led by Kevin Muzilla. This move is in line with a market trend where combination bank/bond products are becoming a more accepted part of the funding model in Europe. The strategy is proving successful and after a few years of finding its feet the combined offering is gaining traction. "Allen & Overy are always excellent on the banking side," says one client, "but they are starting to build a good team and presence in high yield too."

**Capital markets - 2014**  
 The last year has seen it pick up mandates from the likes of WPP and Arqiva on the borrower side and a mandate acting for the underwriting banks on the financing of Liberty Global's bid for Virgin media, which consisted of a loan, high-yield bridge and senior secured note bridge.

**and insolvency - 2014**  
 For capital markets matters, again the firm has strength across the board but it is best known for debt, derivatives and structured products. One client who had used the firm for a bond deal describes the team as: "an absolutely top ranking firm. Have recommended them to many and they actually have a lot of our Scandinavian business now."

**IFLR's Ranking Analysis**

**Leading Lawyers**

<b>Conrad Andersen</b> Allen & Overy Practice area: Banking and finance, Project Finance Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom	<b>Parya Badie</b> Allen & Overy Practice area: Derivatives Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom
<b>Andrew Bailheimer</b> Allen & Overy Practice area: Mergers and acquisitions Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom	<b>David Benton</b> Allen & Overy Practice area: Derivatives Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom
<b>Trevor Borthwick</b> Allen & Overy Practice area: Banking and finance Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom	<b>David Bradley</b> Allen & Overy Practice area: Equity capital markets, Mergers and acquisitions Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom
<b>Richard Browne</b> Allen & Overy Practice area: Mergers and acquisitions Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom	<b>Calum Burnett</b> Allen & Overy Practice area: Regulatory Jurisdiction(s): United Kingdom Ranking: Leading lawyer Bar Admissions: United Kingdom

**IFLR1000's Ranking Analysis**

**Ranking Analysis by Practice Area**  
 United Kingdom, 2014

**Ranking Analysis by Jurisdiction**  
 Mergers and Acquisitions, 2014

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Editorial  
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Telephone number \*

Email address \*

Please enter jurisdiction for which your query relates

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